

Virginia Workers' Compensation Commission  
**EDUCATIONAL CONFERENCE**

**& EXHIBITION**

**October 17-18, 2018**

**Greater Richmond Convention Center**

403 N. 3rd Street, Richmond, VA 23219



*In association with the International Workers' Compensation Foundation, a non-profit corporation dedicated to workers' compensation education and outreach.*

## Conference Details

The Virginia Workers' Compensation Commission and the International Workers' Compensation Foundation are jointly sponsoring this educational conference, which is unique in Virginia. The goal of this conference is to educate all those who participate in the Virginia workers' compensation system regarding current rules, procedures, policies and forms, and to provide an opportunity for dialogue among these participants. Breakout sessions will be utilized to discuss certain topics in specific detail for a more specialized view while other topics will be presented from a more general perspective.

## Who Should Attend?

All employers, insurance adjusters, self-insurers, third party administrators, safety and human resource managers, plaintiff's and defense attorneys, health care providers, mediators, medical and vocational rehabilitation providers are encouraged to attend. Anyone interested in the workers' compensation system in Virginia will receive valuable information at the conference.

## Pricing

**\$325** Early-bird registration on or before September 15, 2018

**\$375** Regular price registration after September 15, 2018

Registration cost covers conference sessions, materials, continental breakfast, evening reception and luncheon. Hotel cost is not included in registration fee.

## Location and Lodging

### Conference Location

Greater Richmond Convention Center  
403 N. Third Street, Richmond, VA 23219  
804-783-7300

### Conference Lodging

Hilton Richmond Downtown  
501 E. Broad Street, Richmond, VA 23219  
804-344-4300

A block of rooms at the Hilton Richmond Downtown has been reserved at the conference rate of \$169/night. A non-refundable deposit of one night room fee and tax is required at time of reservation. The rooms will be held through October 1, 2018, unless this block becomes fully reserved prior to this date. Reserve early by calling 800-445-8667 or book online at <https://aws.passkey.com/go/VAWorkersCompConf2018>. Indicate you are attending the Virginia Workers' Comp Conference and give code VVWC when making your reservation

## Continuing Education Credits

Attendees may be eligible for continuing education credits for conference participation. CEU applications are pending for approval in the following disciplines:

Rehab providers (CEU for CRC, CDMS, CCM), attorneys (MCLE), insurance producers (agents and brokers) and human resources professionals (SHRM).

## Conference Materials

Materials will be available for download at [www.vwconference.workcomp.virginia.gov](http://www.vwconference.workcomp.virginia.gov)

## TOPICS & SCHEDULE

### TOPICS

- Case Law, An Update from Commissioners
- Medical Disputes, New vs. Old
- Challenges of Lost Time & Litigation Reduction
- Telemedicine
- Workplace Injuries: Knee and Hip
- Panel Interplay Between UEF Statutory Employer Issues
- Virginia's Prescription Monitoring Program
- PTSD Claims in VA in the Wake of Hess v. Virginia State Police
- Expanding the ADR Envelope: Creative Uses of Mediation
- MSA's and Medicare Conditional Lien Payments
- Workshop for New Attorneys: The Life of a Claim
- Where EDI Meets the Hearing Docket
- Ethics for Attorneys
- Pain Psychology and Workers' Compensation
- The Real Cause of Addiction...and It's Not What You Think
- Federal Update on Workers' Compensation
- Town Hall Meeting - Different Perspectives of the Medical Fee Schedule Discussion
- Virginia's Prescription Monitoring Program
- Next Generation of Workers' Comp Professionals

### SCHEDULE

#### Wednesday, October 17

**10AM - 12:30PM** Registration

**12:30PM** Welcome Session

**1PM - 4:45PM** General and Breakout Sessions

**4:45PM - 6:00PM** Conference Reception

#### Thursday, October 18

**7:30AM** Breakfast

**8:30AM - 12PM** General and Breakout Sessions

**12:00PM** Lunch, Provided

**1PM - 3:30PM** General and Breakout Sessions

**3:30PM - 4:30PM** Town Hall Meeting

### KIDS CHANCE OF VIRGINIA

In 2016, there were 5,190 fatal occupational injuries in this country according to the U.S. Census of Fatal Occupational Injuries. While it is unknown how many children were affected nationwide, 2,958 of the U.S. fatalities were workers between the ages of 20 and 55 - the prime years of parenthood. Children of these workers will no longer be able to count on the income of the injured or killed parent. Accompanying the grief of loss, or the need to care for an injured parent, is the increased likelihood that these children can not afford a college education. Here in Virginia, Kids' Chance helps them.



Kids' Chance is a 501(c)(3) non-profit organization that was created to provide educational opportunities and scholarships for the children of workers' who were seriously injured or killed on the job. Kids' Chance believes that by investing in our children's future, we can provide them with the tools and opportunity to be successful in the workplace. Since its inception, this organization has awarded over 6,000 scholarships totaling over \$18 million.

A fundraiser auction to benefit Kids' Chance of Virginia will be held on-site during the conference. Admission to the auction is included in the conference registration. Kids' Chance of Virginia invites vendors to donate items, personal services, etc. for the first annual SILENT AUCTION during the conference. Donations are tax deductible. All contributions are welcome! Contact Dennis Durkin at [ddurkin@berkley.net](mailto:ddurkin@berkley.net) to donate.

# ATTENDEE REGISTRATION FORM

## Registration Fee:

**\$325** Early-bird registration on or before September 15, 2018

**\$375** Regular price registration after September 15, 2018

Registration cost covers conference sessions, materials, continental breakfast, evening reception and luncheon. Hotel cost is not included in registration fee.

### Two registration payment options available:

**Payment by Credit Card:** (MasterCard, VISA or American Express) Go to [www.iwcf.us/iwcfevents.html](http://www.iwcf.us/iwcfevents.html), scroll down to Virginia and click the link to online registration. (Credit cards only.)

**Payment by Check:** Complete, copy and return this form for each attendee, along with a check made payable to the IWCF (International Workers' Compensation Foundation, Inc.) and mail to: IWCF, 570 Memorial Circle, Suite 320, Ormond Beach, FL 32174

**Name:** \_\_\_\_\_  
(Please PRINT name as you wish it to appear on your name tag.)

**Business Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Area of Interest:**  Employer  Employee  Insurer  Attorney  Health Care Provider  Other

Checks Only

Checks Only

**Lodging:** A block of rooms has been reserved at the conference rate of \$169/night at the Hilton Richmond Downtown, located at 501 E. Broad St., Richmond, VA 23219. A non-refundable deposit of one night room fee and tax is required at time of reservation. The rooms will be held through October 1, 2018, unless this block becomes fully reserved prior to this date. Reserve early by calling 800-445-8667 or book online at <https://aws.passkey.com/go/VAWorkersCompConf2018>. Indicate you are attending the Virginia Workers' Comp Conference and give code VVWC when making your reservation.

**Continuing Education Credits:** Application will be made for CRC, CDMS, CCM credits, MCLE credits, insurance producer credits and SHRM credits.

**Cancellation Refund Policy:** Cancellation of pre-registration must be made before 5:00 pm on October 3, 2018. Substitution of personnel is recommended in lieu of cancellation after that date. The full registration fee will be forfeited if you fail to attend or cancel timely.

**Special Needs:** Individuals attending the conference who may need auxiliary aids or special services are requested to provide notice of their needs in writing no later than 10 working days before the conference so that appropriate arrangements can be made.

**Dress Code:** Business casual attire is appropriate for all events.

**Materials:** Materials will be available for download at [www.vwconference.workcomp.virginia.gov](http://www.vwconference.workcomp.virginia.gov).

**For questions, contact the IWCF office: Phone (386) 677-0041 • Fax (386) 677-0155 • Email: [IWCF@bellsouth.net](mailto:IWCF@bellsouth.net)**

Net proceeds from this event, if any, go to the International Workers' Compensation Foundation (FEIN# 35-1737364), a non-profit organization, to further its work in workers' compensation education and outreach.

# EXHIBITOR/SPONSOR REGISTRATION FORM

## ATTENTION EXHIBITORS:

Fee of \$900 includes two (2) complimentary registrations for exhibitor representatives, one 6' draped table, and two chairs. Additional registrants will be accepted at the rate of \$325 each. A separate registration form should be completed for each additional registrant.

Space is offered on a first come, first serve basis and will only be reserved upon our receipt of this registration form, which may be faxed to (386) 677-0155 or emailed to [iwcf@bellsouth.net](mailto:iwcf@bellsouth.net). For more information regarding exhibit area, contact the IWCF office at (386) 677-0041. Booth set-up will be Wednesday, October 17, 2018, from 10:00 a.m. - 12:30 p.m. Tear-down will be Thursday, October 18, 2018, at 3:30 p.m.

Refreshment breaks and the evening reception will be held in the Exhibition area. Full fee forfeiture if unable to attend.

## Exhibitor Insurance Hold / Harmless Clause

Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, save and hold harmless the International Workers' Compensation Foundation (IWCF), employees and agents, Chelsea Place Meetings and its employees and agents, Greater Richmond Convention Center and the Hilton Richmond Downtown against all claims, losses and damages to persons or property, governmental charges or fines and attorney fees arising out of or caused by exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or part thereof, excluding any such liability caused by the sole negligence or concurrent comparative negligence of the Greater Richmond Convention Center and Hilton Richmond Downtown and their employees and agents, Chelsea Place Meetings and its employees and agents, as well as the IWCF, its members, employees and agents.

In addition, exhibitor acknowledges that the Greater Richmond Convention Center and Hilton Richmond Downtown, Chelsea Place Meetings and the IWCF do not maintain insurance covering exhibitors' property or potential liabilities and that it is the sole responsibility of the exhibitor to obtain business interruption insurance, property damage insurance and liability insurance covering such losses by exhibitor. Exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of comprehensive general liability insurance and contractual liability set forth in the foregoing paragraphs hereof, in an amount not less than \$1,000,000.00 combined single limit for personal injury and property damage. Greater Richmond Convention Center and Hilton Richmond Downtown, Chelsea Place Meetings and the IWCF shall be included in such policies as additionally named insureds for this convention only.

**Auth. Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

## SPONSORSHIP OPPORTUNITY

You are invited to register as a sponsor for the Virginia Workers' Compensation Educational Conference. Sponsorship levels are:

### Silver: \$500 Contribution

- Organization name will appear on a large "Thank You Sponsor" sign in exhibit area

### Gold: \$1,000 Contribution

- Organization name and contact information will appear in conference program
- Organization name will appear on a large "Thank You Sponsor" sign in exhibit area
- One complimentary attendee registration

### Event: Fee Variable

- Reception, Breaks, Breakfast, or Lunch
- Gold level inclusions, with two complimentary registrations
- Contact the IWCF for sponsor options

**Kids' Chance of Virginia invites vendors to donate items, personal services, etc. for the first annual SILENT AUCTION during the conference. Donations are tax deductible. All donations are welcome! Contact Dennis Durkin at [ddurkin@berkley.net](mailto:ddurkin@berkley.net) to donate.**

## Check Category Which Applies:

EXHIBITOR and/or  SPONSORSHIP  Silver  Gold  Event

Company Name: \_\_\_\_\_

Specialty: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email Address: \_\_\_\_\_

## Exhibitors and Sponsors

Comp Registrant #1: \_\_\_\_\_  
Exhibitors and Gold Sponsors Only

Title: \_\_\_\_\_

Comp Registrant #2: \_\_\_\_\_  
Exhibitors and Event Sponsors Only

Title: \_\_\_\_\_

(Please print names as you wish them to appear on name tag)

## REGISTRATION DETAILS

### Two registration payment options are available:

1. Payment by Credit Card: (MasterCard, VISA or American Express) Go to [www.iwcf.us/iwcfevents.html](http://www.iwcf.us/iwcfevents.html), scroll down to Virginia and click link to online registration. (Credit cards only.)
2. Payment by Check: Complete, copy and return this form, along with a check made payable to the IWCF (International Workers' Compensation Foundation, Inc.) and mail to IWCF 570 Memorial Circle, Suite 320, Ormond Beach, FL 32174

Virginia Workers' Compensation Commission  
**EDUCATIONAL CONFERENCE**  
& **EXHIBITION**  
October 17-18, 2018

**Greater Richmond Convention Center**

403 N. 3rd Street, Richmond, VA 23219

*Early-bird conference registration deadline: September 15, 2018*  
*Deadline for hotel reservations at conference rate: September 22, 2018*